



# **Operational, Business and Legal Issues in Offshoring**

September 25, 2012

Presented by  
Royse Law Firm, PC &  
Offshoring Success LLC



# Speakers

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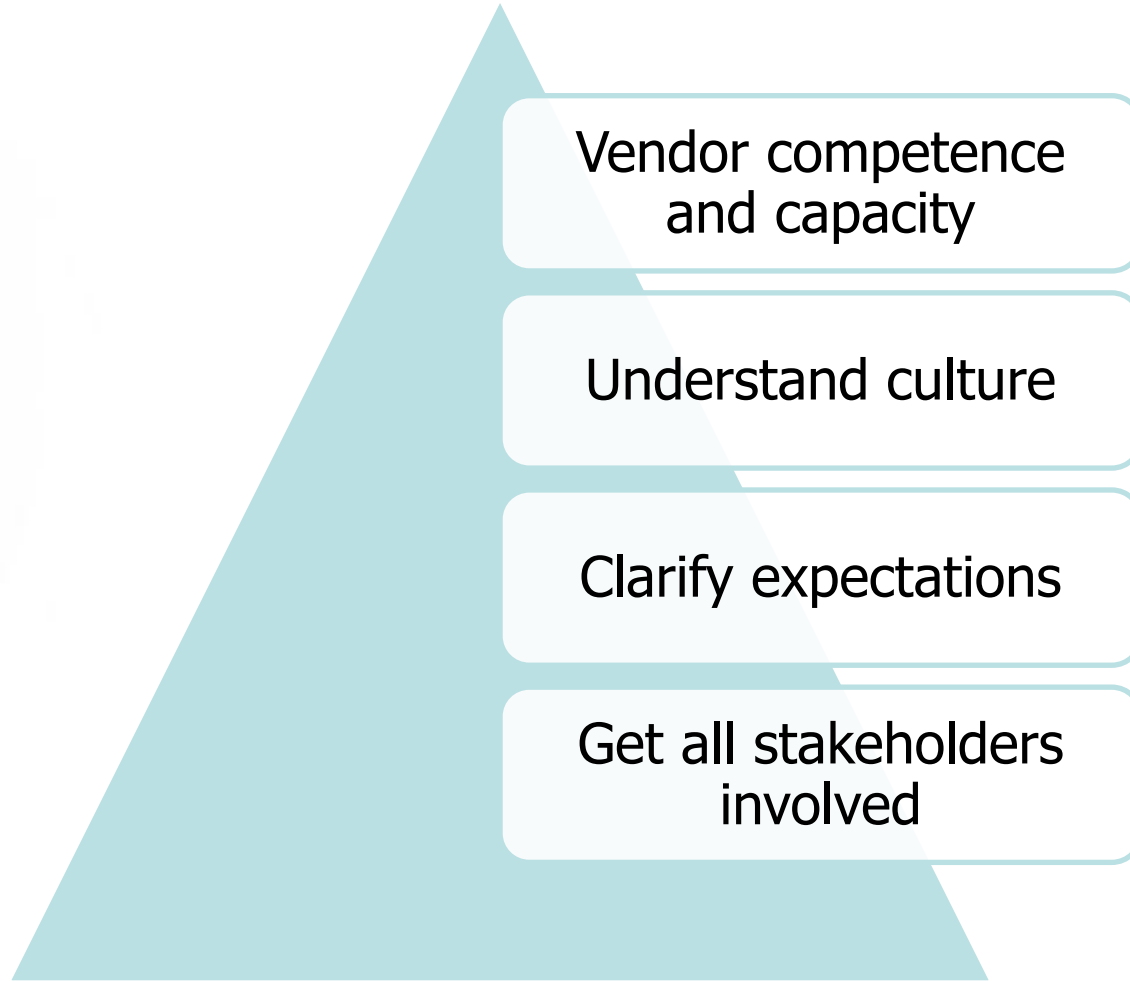
## Common Problems

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1. Vendor Selection Process
2. Project Management
3. Deadlines/Productivity
4. Vendor Employee Control
5. Global Teams

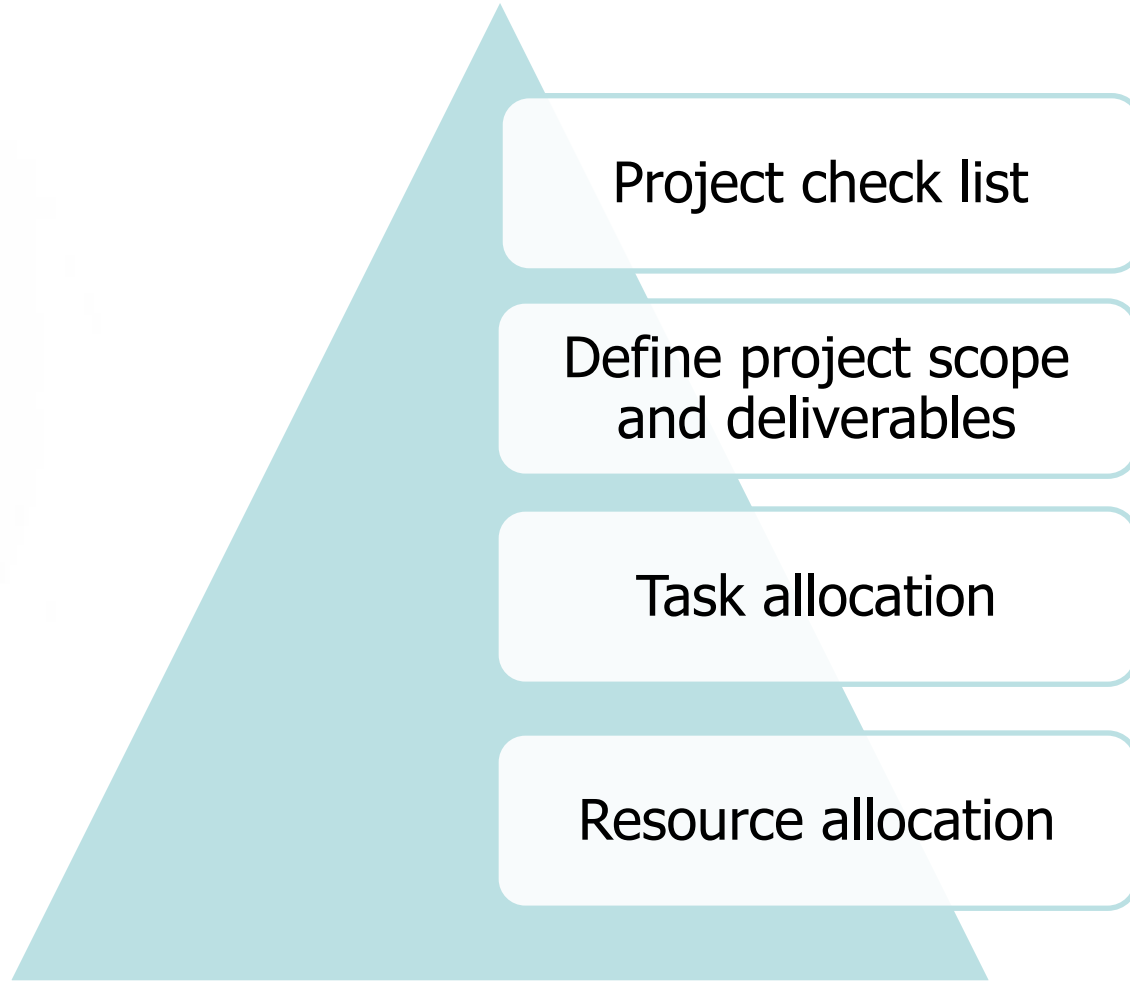


# Vendor Selection Process



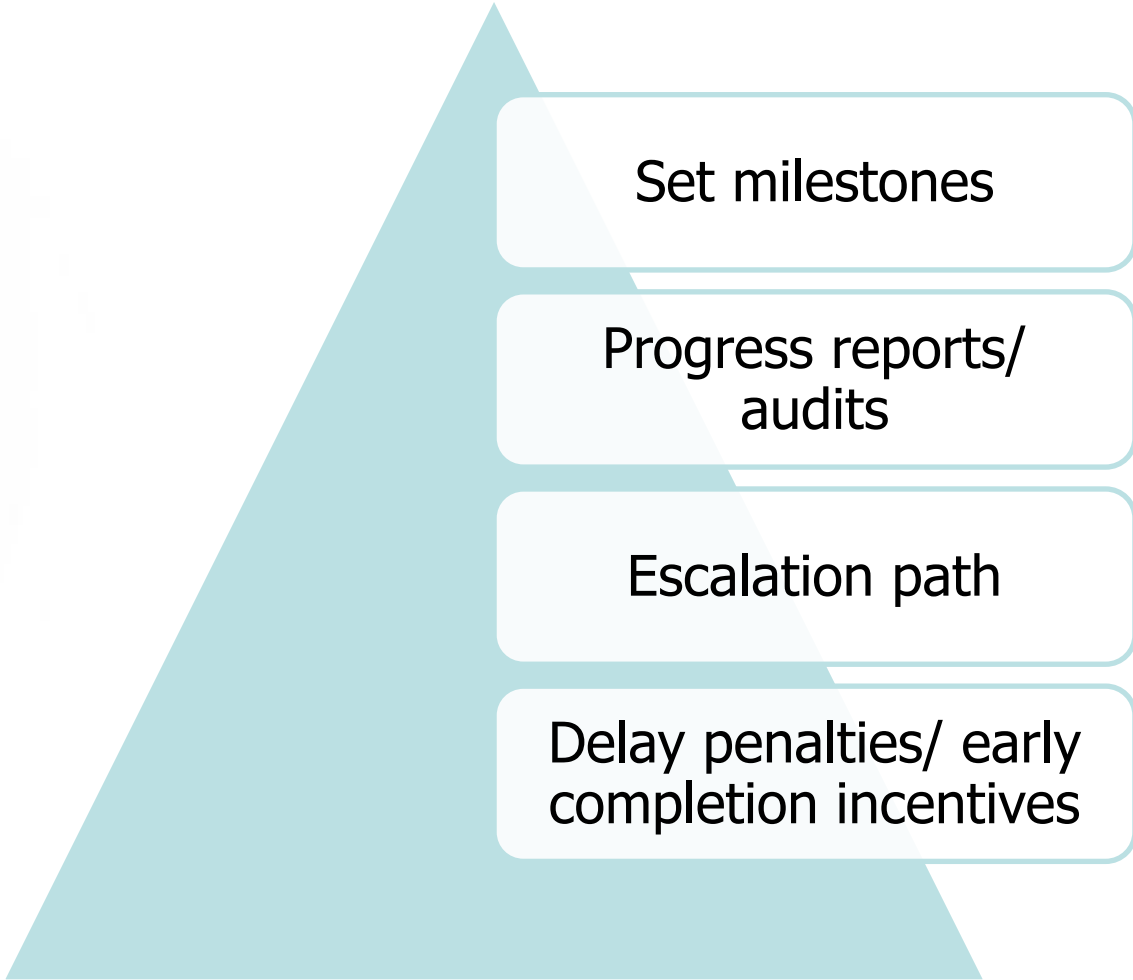


# Project Management





# Deadlines/Productivity





# Vendor Employee Control

Identify key/dedicated personnel

Replacement personnel bandwidth

Incentives to reduce turnover

Downsizing



# Global Teams

Customer affiliates? Vendor affiliates?

Is parent or affiliate responsible?

Foreign laws compliance and issues





# Questions?

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